## Going the extra mile pays off! 10% over quota... earn 3% of sales 5% over quota... earn 2% of sales Meet quota... earn 1% of sales

## RULES

- Contest runs for sales of October 1<sup>st</sup> December 31<sup>st</sup>, 2012.
- Only CIC sales for the months of October, November and December will be included.
- Quotas are based on run rate of January September sales or Q3 results... PLUS 10%.
- Minimum Quota of \$41,250 applies.
- New Agents can play, but must exceed the \$41,250 or run rate plus 10%, whichever is higher.
- Only business that ships for the months of October, November and December counts toward quota less returns.
- Maximum payout of \$3,000.
- Payout will be on January 31<sup>st</sup>, 2013.

PROGRAM VOID WHERE PROHIBITED BY LAW OR POLICY

